



BENJAMIN F. EDWARDS® & CO.  
INVESTMENTS for GENERATIONS®

INVESTMENT BANKING

## Benjamin F. Edwards & Co. Served as Exclusive Advisor to Waterhout Construction in its Sale to Tarlton Corporation



Waterhout  
Construction

has been acquired by

**TARLTON**

Benjamin F. Edwards & Co. acted as exclusive sell-side advisor to Waterhout Construction in its sale to Tarlton Construction



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### THE SELLER

Waterhout Construction provides high-end carpentry services. It was founded in St. Louis, MO, in 1962. Waterhout serves customers across a variety of projects in commercial, education, healthcare, government, residential and cultural end-markets.

### THE BUYER

Tarlton Corporation is a general contractor and construction manager. It was founded in St. Louis in 1946. Tarlton is a national Top 400 contractor and a WBENC-certified Women's Business Enterprise. It serves customers in commercial, education, healthcare, government and cultural end-markets.

### BENJAMIN F. EDWARDS & CO.

*Investment Banking*

The Benjamin F. Edwards & Co. Investment Banking group is committed to providing investment banking services and business advice, with a focus on selling middle-market companies.

Our values, expertise and dedication deliver success to our clients. The sale of a business represents one of the single largest financial decisions a business owner will ever make. At Benjamin F. Edwards & Co., we have the tools, expertise and perspective to help.

2019-1522 Exp. 07/31/2022 Member SIPC

*Benjamin F. Edwards & Co.'s Investment Banking department specializes in selling middle-market companies.*

### Investment Banking

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