

Benjamin F. Edwards bolsters investment banking with 3 hires



Tad Edwards has hired three executives to expand Benjamin F. Edwards' investment banking segment.

Benjamin F. Edwards & Co. is expanding its investment banking with the addition of three executives:

- Kevin Sullivan, managing director, joins Shelby Schagrin as co-head of investment banking. He had been a managing director in the Middle Market Group of Wells Fargo Securities, and in the Mergers and Acquisitions Group at A.G. Edwards & Sons.
- Gregory Simpson, managing director, led the health care merger and acquisition practice at Dawson James Securities, worked in investment banking at Wunderlich Securities, and was a medical device analyst at A.G. Edwards & Sons.
- Philip Metzger, vice president, has more than 11 years of investment banking experience in mergers and acquisitions and equity and debt financing transactions for companies across a wide range of industries. Previously, he worked at Wells Fargo Securities and Piper Jaffray where he originated tax-exempt bond issuances for government clients.

Benjamin F. Edwards, which is based in Clayton and has more than \$17 billion in assets, also offers advice in succession planning, valuations, retirement plans, and business acquisitions and sales.

“Growing a successful financial services company requires that we maximize all opportunities,” said Tad Edwards, founder, CEO and president. “Many of our financial advisors have deep relationships with business leaders and entrepreneurs in their communities, and we want to be in a position to provide the comprehensive advice and services these business owners need and expect.”