



BENJAMIN F. EDWARDS & CO.
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FOR IMMEDIATE RELEASE

Benjamin F. Edwards & Co. Hiring and Growing Amid Coronavirus Outbreak

(ST. LOUIS, May 27) — Benjamin F. Edwards & Co. has announced that it has recently hired five financial advisors with \$369 million in assets as the firm continues to grow despite the current challenging circumstances many businesses are facing due to the coronavirus outbreak.

“We are fortunate that our firm is well-capitalized and carries no short- or long-term debt,” said Tad Edwards, chairman and CEO of Benjamin F. Edwards. “That helps put us in a position to support our growing network of financial advisors in 27 states.”

The financial services firm recently hired four financial advisors in Jonesboro, Ark., and one in Boynton Beach, Fla., representing \$369 million in assets under management and bringing the firm’s total assets under management to over \$25 billion, nearly 60 percent higher than five years ago. In addition, the firm is expanding its investment banking presence, adding an office in Chicago earlier this year. The firm also recently hired David Frank as co-head of the division, sharing the lead with Shelby Schagrin to build its capital-raising financial advisory practice.

“We’re finding our clients need us more than ever as pandemic-related events have unfolded affecting nearly all aspects of daily life, including their financial health,” Edwards said. “That’s one of the important reasons why we continue to offer the latest

technology resources available for our advisors to stay connected with their clients during this period of social distancing.

“We wish our industry friends and colleagues all the best while we transition to our new normal ways of conducting business.”

About Benjamin F. Edwards & Co.

Benjamin F. Edwards is a privately held full service, national wealth management firm headquartered in St. Louis, Mo. Founded in 2008 by Benjamin F. (Tad) Edwards IV, Benjamin F. Edwards opened its first branch in 2009 and currently has 73 branch offices in 27 states, with more than 600 employees, and over \$25 billion in assets under management. A subsidiary of Benjamin Edwards, Inc., Benjamin F. Edwards & Co. is a full-service broker-dealer offering a wide array of investment management and investment banking services to its clients and advisors. In 2019, the firm launched a registered investment advisor (RIA), Edwards Wealth Management. Edwards Wealth Management is a custodian-agnostic corporate RIA firm that delivers a comprehensive, best-in-class, back-office platform allowing independently owned advisory firms to operate their business. For more information about Benjamin F. Edwards & Co., please visit benjaminfedwards.com, or follow the company on [Twitter.com/GrowWithBFEC](https://twitter.com/GrowWithBFEC).

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